

# **VDI** Sustainable Security Solutions

#### **OUR PROFILE**

VDI is a consulting and professional services company specializing in security and intelligence management. Founded in 1996 by former senior officers of the United States Central Intelligence Agency, VDI is known for providing personalized, discreet, and confidential security management services to institutional and corporate clients around the world, with a particular focus on Latin America, the Caribbean, and North Africa.

We have documented success in international operations across a wide array of security issues. We take pride in our history of producing results for problems that were often viewed as intractable. VDI delivers specific, cogent solutions that are measured in operational effectiveness and reduced risk.

#### **OUR PEOPLE**

Our staff has a balanced combination of security, intelligence, and management experience in all countries in which we operate. Our dedicated security experts draw on years of overseas experience, with many coming from a background in U.S. intelligence, law enforcement, and the armed forces. VDI team members are specifically selected for each engagement, combining local area knowledge with security acumen. They speak the local language, know local customs, and are comfortable operating in the most trying conditions.

Our Global Partnership Network is composed of strategically positioned individuals in industry and government in more than 50 countries worldwide. Our network facilitates the resolution of otherwise intractable problems for our clients, while our operational personnel perform the immense variety of tasks necessary to fulfill client requirements.

#### **OUR PROCESS**

We begin all engagements with a comprehensive review of our client's operations, working closely with you to identify areas of concern and to develop the best methodology for reaching a practical, cost-effective solution. From concept to policy to field implementation and management, we work with all levels of your organization to insure a seamless integration of new concepts and practices. Depending on the organization's structure and needs, we can



also supply all necessary security personnel via an outsourced contract. VDI's flexibility allows us to provide a superior level of service to our clients with executive-level attention to each engagement.

VDI is operationally oriented; we design, develop, and deliver real results. Our goal is not to deliver a finished product and move on to the next assignment, but to deliver a lasting solution, on time and on budget, that will serve as the basis for the long-term relationships that have become the trademark of VDI.

### **OUR PORTFOLIO**

At VDI, we pride ourselves on finding innovative solutions to challenges faced by our clients. Our portfolio of services covers the following core areas:

#### I. SECURITY

- Outsourced Security Management
- Security Policy/Program Design & Implementation
- Organizational Resilience
- Security Assessment
- Travel Security Services
- Executive Protection

# Spotlight: VMS

VMS, our proprietary security management software tool, was designed to map, track, and analyze security incidents, assets, and intelligence information. VMS helps clients reduce operational risks by effectively managing their people, facilities, and operations. Each deployment of the system is tailored to our clients' specific needs, geographic focus, and security risk profile. VMS streamlines the security management process by allowing operational staff to collate and analyze information, review tasks, and prepare reports through a single platform. Meanwhile, decision-makers enjoy instant access to the latest information on all operations and programs from anywhere in the world.



### **II. CRISIS MANAGEMENT**

- Incident Response
- Crisis Management
- Kidnap, Ransom & Extortion Resolution and Recovery
- Emergency Preparedness
- Emergency Evacuation

# Spotlight: Emergency Management Support Program

VDI offers our customers an Emergency Management Support Program that develops policy, plans, and procedures to better prepare for, respond to, and recover from any disaster. In addition, VDI provides emergency management exercises and training support to clients, with special emphasis on general workforce emergency protocols and the roles and responsibilities of senior executive officials. The objective of our program is to find the most effective methods to minimize injuries or fatalities in the event of a terrorist attack or other major security incident. Our on-site program managers directly support our clients' capability to continue their core business functions during any emergency or temporary disruption of the client's operations.

### Core program capabilities:

- Anti-Terrorism Program Design and Implementation
- Force Protection Analysis
- Critical Infrastructure Protection
- Development and Implementation of Physical Security Policies
- Threat & Security Vulnerability Assessments
- Intelligence Collection and Analysis
- Continuity of Operations Planning (COOP)
- Identification and Recognition of Internal Threats



### **III. INTELLIGENCE & LAW ENFORCEMENT**

- Intelligence Collection, Monitoring, and Analysis
- Law Enforcement Training
- Intelligence Personnel Training
- Policy & Program Design

## Spotlight: Surveillance and Countersurveillance

VDI offers government clients the best technical surveillance and tracking equipment in the world. Our staff has over twenty-five years of first-hand, practical experience utilizing sophisticated, cutting edge products and the extensive training needed to properly operate advanced technology that is only available to state and federal governments. VDI also offers specialized training in Technical Countermeasures sweeps to corporate and institutional clients. Trained within the United States Central Intelligence Agency (CIA) and other professional institutions, VDI professionals offer the highest degree of experience and professionalism within this specialized craft.

### **IV. GOVERNMENT SERVICES:**

- Physical Security of Government Facilities
- Force Protection
- Provision of Surveillance Equipment
- Technical Surveillance Countermeasures
- Cultural Expertise
- Security Education & Training
- Security Monitoring

## Spotlight: Program Design and Implementation

VDI works with foreign governments and other entities to design policies and programs that prepare clients for today's evolving and dynamic threat environment. VDI's diverse and varied teams have experience in managing organizations tasked with combating cyber warfare, drug trafficking, international terrorism, and numerous other modern threats. VDI can assist with



each facet of policy and program design and implementation, and is there to partner with the client in the execution of a program held to the highest standards of excellence.

## **V. INTERNATIONAL BUSINESS**

- Troubleshooting
- Business Development
- Due Diligence
- High-Value Asset Recovery
- Internal Oversight of Organizations

# Spotlight: Due Diligence

Our due diligence program combines thorough regulatory, legal, and media screening with VDI's unrivaled knowledge of the security situation and threat environment in our clients' operational jurisdictions. Unlike competitor firms that provide high-volume due diligence solutions, our experienced analysts tailor the focus of each due diligence project to our clients' industry, risk profile, and specific needs. We perform qualitative assessments of the risks inherent in specific business sectors, regulatory environments, and partnerships to give our clients the best insights into their risk exposure. In addition, VDI maintains an unparalleled network of well-positioned contacts worldwide, all of whom are available to conduct exceptionally detailed onsite inquiries into our clients' prospective business partners, vendors, or customers.



#### **OUR PROJECTS**

### In the past, VDI has:

- Designed and implemented the field security infrastructure for a regional development bank with offices in 26 countries and more than \$129 billion in project loans. This included establishing policies at the level of the Board of Directors and implementing them in the field. Due to this success and after competitive bid processes, VDI has twice been awarded five-year contracts to continue providing outsourced management and direction to the program. As part of this program, VDI has provided 24/7 field and personnel security support for the Haiti country office since 2001.
- Established the first emergency air transport and evacuation system within 24 hours
  of the devastating earthquake in Haiti in January 2010. VDI successfully evacuated
  foreign staff of a major international organization and went on to establish an air
  bridge, ferrying in both first responders and critical supplies to assist the people of
  Haiti during the crisis.
- Conducted a highly sensitive internal investigation for a multinational Fortune 50 conglomerate concerning workplace sabotage and violence at the company's production facility in Haiti. VDI successfully resolved the crisis and ensured that company staff stayed safe in its aftermath.
- Established and deployed a comprehensive security management program for a
  major international NGO contracted by the United States Agency for International
  Development in Haiti. VDI built the program from the ground up and successfully
  managed it for several years, providing security oversight and crisis response for
  expatriate and local staff.
- Solved land disputes and problems with indigenous groups for a major U.S. petroleum services company in a Latin American country. VDI was later tasked with directly managing security at additional facilities, a port, and offshore petroleum pumping facility. VDI was subsequently contracted for a comprehensive pre-acquisition audit



of an oil refinery, pipeline operations and terminal in Eastern Europe. After completion of the purchase, VDI managed security for this entire operation 400 miles of pipeline, two major refineries, a mixing station, offshore platforms, a petroleum delivery railroad, and all offices and residences associated with its management.

- Gained the release of an American businessman from a South American jail where an
  unscrupulous business partner had him imprisoned on trumped up charges; later, VDI
  also gained the release of an American reporter from an Asian country where he had
  been imprisoned on sedition charges after reporting on rebel and government
  activities.
- In just nine months, developed and fully implemented a business continuity program
  for a multi-billion dollar international conglomerate in Latin America. This included the
  establishment of redundant facilities in another country; fail-safe communications
  networks; legal and technical reviews; evacuation plans; and security management
  operations.
- Facilitated a personal meeting between the CEO of a U.S. company and the leader of a Middle East country to neutralize the efforts of a corrupt foreign competitor in the petroleum industry.
- Performed security risk assessments and developed security enhancement programs for two gold mining operations in a high-threat country experiencing considerable political instability.
- Coordinated operations for a significant non-state actor in its quest for greater international recognition and providing assistance to help it mitigate threats.
- Worked with a foreign government to help it develop its internal security capabilities so as to facilitate greater foreign investment in the country by multinational companies.



Conducted extensive enhanced due diligence projects throughout Africa, Asia, and
Europe for clients in the hydrocarbons, precious metals, and agribusiness sectors.
Clients looking to enter into joint ventures with extractive industry enterprises
benefited from VDI's comprehensive investigative services, including a rigorous
FCPA compliance review and liaison with well-placed local sources in government
and industry, as well as actionable business intelligence regarding the operations of
direct competitors.

For more information, please visit our website:

vdi.global